

Message Text

UNCLASSIFIED

PAGE 01 BONN 07056 171556Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----046814 180216Z /75

R 171545Z APR 78
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 7752
USMISSION USBERLIN
AMCONSUL HAMBURG
AMCONSUL STUTTGART

UNCLAS BONN 07056

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - SAUFLOON INTERNATIONAL,
INGLEWOOD, CA

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

FIRMA DIE BRILLE
OLIVAER PLATZ 16
D-1000 BERLIN 15, GERMANY
CONTACT: HERR K.-J. SCHAEFERS
PHONE: (030) 881-20-70
COMMENT: FIRM IS A MEDIUM-SIZED WEST BERLIN
DISTRIBUTOR OF CONTACT LENSES IN LOCAL MARKET. FOR
PRODUCT LINES OFFERED THERE COULD BE POTENTIAL MARKET
IN BERLIN. INTERESTED FIRM WAS ESTABLISHED IN 1974;
EMPLOYS 6. WELL-MANAGED COMPANY HAS ACHIEVED SUB-
STANTIAL EXPANSION OF ITS MARKET SHARE IN RELATIVELY
BRIEF TIME. FIRM OFFERS GOOD PROSPECTS FOR DEVELOPING
NEW PRODUCT LINES IN THIS MARKET. HERR SCHAEFERS
WOULD LIKE ADDITIONAL PRODUCT LITERATURE IN GERMAN, IF
AVAILABLE. HE DESIRES DIRECT CONTACT WITH THE ADS
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CLIENT.

HANS BODE OPTIKERZEUGNISSE
OSTERRADE 29
D-2000 HAMBURG BERGEDORF
CONTACT: CLAUD BODE
PHONE: 040-739126

MUELLER - WELT U. CO.
FANGELSBACHSTR. 5
D-7000 STUTTGART
CONTACT: MRS. HOOD
PHONE: 0711-641111
TELEX: 721686

COMMENT: LOCAL COMPANY IS A LARGE MANUFACTURER AND
DISTRIBUTOR OF CONTACT LENSES. COMPANY EMPLOYS 30
AND LISTS ANNUAL SALES OF DM 2 MILLION. FAVORABLY
KNOWN TO CONSULATE GENERAL STUTTGART.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 17 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BONN07056
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780165-0099
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780451/aaaabqxb.tel
Line Count: 76
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 020228ad-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2951673
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - SAUFLOIN INTERNATIONAL, INGLEWOOD, CA THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/020228ad-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014